

# iVis.TRAC

## Tender Response Assessment Comparator

### Getting Value for Money:

How do you quickly evaluate Tender responses to ensure you get 'value for money' and know your decision will result in a successful project?

#### USING iVis.TRAC to GET a BALANCED DECISION

Weighted Attribute (Price Quality) methodology ensures a balanced decision and right outcomes.

1. Utilise your current multiple criteria simultaneously to assess visually short listed responses.
2. Include subjective input to really evaluate softer criteria like 'Value for Money' or 'Quality of Offer'.
3. Able to do comparative assessments based on a Weighted Attribute (Price Quality) methodology. Get the best quality for the best price.
4. Understand the Total Economic Impact to your organisation of each short-listed response.
5. Use a fully secure Software as a Service online tool for only as long as you need it.
6. Single repository online for all of your Tender related information and visualisations.

### WHAT CAN iVis.TRAC HELP YOU ACHIEVE?

- Simplify complexity as iVis.TRAC visualises comparative assessment against multiple, critical decision criteria concurrently and in subsets – of both complex data and subjective information at the same time. The human brain is simply unable to do this concurrently
- Optimise your selection by seeing the effect of 'what-if' scenarios and trade-offs before decisions are made
- Deliver better outcomes as iVis.TRAC helps you prioritise by expanding thinking around key selection criteria and the assessment of these
- Decision processes and selection assessment that leads to the achievement of desired outcomes
- Flexibility to adjust priorities as information changes as iVis.TRAC works in real time

### iVis.TRAC DELIVERED BY CBA Group

CBA Group's global experience in strategy execution and change provides a strong platform for understanding the challenges senior leaders have in decision making and prioritisation. Evaluate and select the right Tender response that delivers the best value for money, and fully meets your requirements.

There is value for you in talking to us!

